



Dynamics 365 for Sales offers a robust suite of tools to empower your teams to gain insight into the business, track key activities, communicate with your customers, and measure the success of your efforts.

ACE Microtechnology can provide the expertise to help you see the potential of Dynamics 365 for Sales. Our 3-Day Assessment will allow us to understand your business processes and develop a blueprint for implementation.

SAMPLE AGENDA

Day 1:

The first will day will be spent understanding your business, people, teams, processes, and goals. We will then go through the Dynamics 365 for Sales system, area by area, to uncover the potential, understand your use cases, and document the information.

Day 2:

The second day will be a continuation of the activities from Day 1 with further information gathering and documentation.

Day 3:

The third day will be spent writing up the deliverable called a "Functional Requirement Document". This is the blueprint which will be used as a guide for the system configurations.